

Driving Measurable Performance Through **Capability Building**

(Through Upskilling)



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Targeted

Addressing the right
performance gaps.



Measurable

Driving outcomes
that matter.



People-Centric

Building future-ready
capabilities.

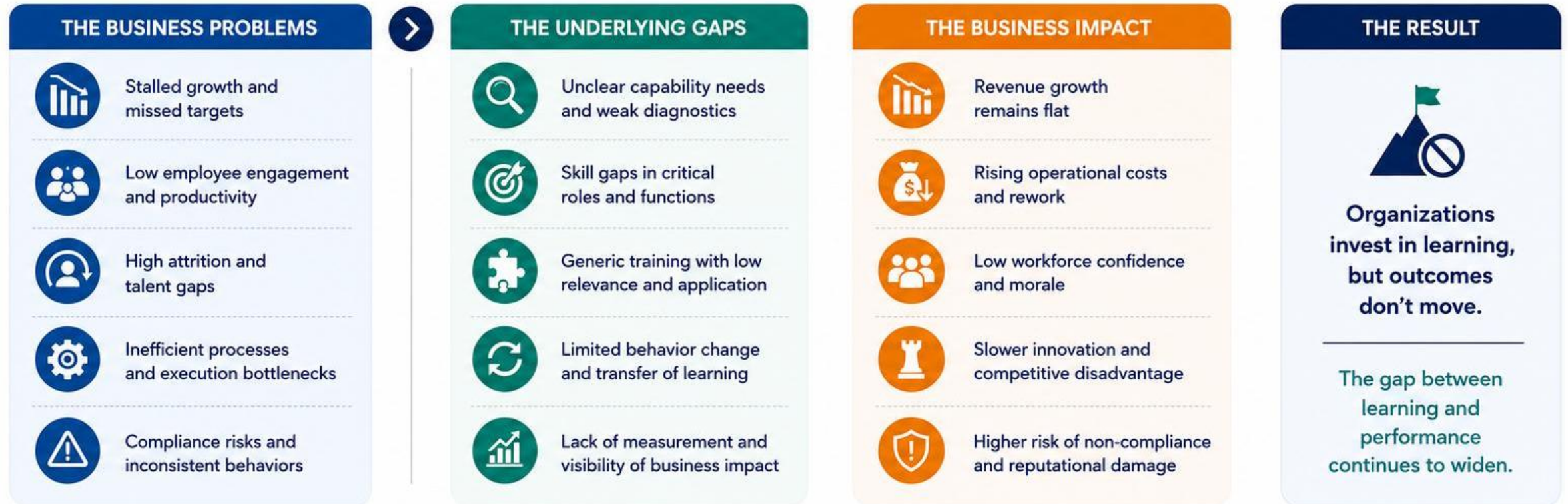


Sustainable

Creating lasting impact
for organizations.

Why Organizations Struggle to Achieve Business Performance

Despite investing in people, most organizations don't see the results they expect. The real challenge lies in **hidden capability gaps** that slow performance and growth.



The real issue isn't effort—it's the absence of a **diagnostic-first, outcome-driven** approach to capability development.



This is where SkillSpring makes a **measurable difference.**

How SkillSpring is Equipped to Solve Your Business Challenges

We combine deep diagnostics, expert partnerships and proven delivery capabilities to turn capability gaps into **measurable business outcomes**.

OUR 4-POINT APPROACH



01

DIAGNOSE

- We start with PRISM capability diagnostics to uncover real gaps and root causes.
- Data-led insights drive focused and relevant interventions.



02

DESIGN

- We co-create customized solutions aligned to your business priorities.
- Right blend of learning strategies, tools and experiences.



03

DELIVER

- Engaging, interactive and application-focused learning.
- Delivered by experts who bring real-world experience.



04

DEMONSTRATE

- Measured through IMPACT5 to ensure visible behavior change and business results.
- Continuous feedback loops for sustained impact.



From deep diagnosis to measurable impact, we build capabilities that **drive real business performance**.



OUR STRENGTHS THAT MAKE THE DIFFERENCE



80 – 100 Empaneled Experts

A blend of Facilitators, Consultants and OD Specialists, empaneled through a rigorous, multi-step evaluation process to ensure quality, relevance and impact.



Extensive & Trusted Network

Our expert network brings combined experience of delivering and facilitating programs across 100+ organizations from diverse industries and functions.



Proven Program Delivery

200+ customized programs delivered across leadership, capability, behavioral, functional and compliance domains.



Professionals Reached

15,000+ professionals trained and empowered to apply learning and drive performance.



Learning Impact Delivered

5,000+ hours of engaging learning experiences that create lasting impact.



Our robust team and delivery capability enable us to run multiple programs simultaneously across functions, locations and business units—without compromising on quality or outcomes.

PRISM: Our Proprietary Capability Intelligence Platform



PRISM is our AI-powered diagnostic engine that uncovers the real root causes, identifies critical capability gaps and prioritizes actions for maximum business impact.

• One Platform. Multiple Inputs. Intelligent Insights. Clear Actions. •

MULTIPLE DATA INPUTS

-  **Business Metrics**
KPIs, Performance Data, Dashboards
-  **Employee & Stakeholder Insights**
Surveys, Interviews, Focus Groups, 360° Feedback
-  **Assessments & Psychometrics**
Skill Assessments, Behavioral Assessments
-  **Interviews & Observations**
Manager, Employee, Customer Inputs
-  **Operational & External Data**
Process Data, Market Insights, Industry Benchmarks

PRISM

CAPABILITY INTELLIGENCE ENGINE

AI-POWERED. DATA-DRIVEN. HUMAN-CENTRIC.

PRISM
CAPABILITY
INTELLIGENCE
ENGINE



PRISM transforms fragmented data into clear intelligence—helping organizations make smarter decisions, faster.

PRISM IN ACTION



Faster Diagnostics
Real-time insights in days, not weeks.



Scalable by Design
Built to assess large, diverse workforces across functions and geographies.



Precision Insights
Pinpoints root causes and capability gaps with clarity.



Action-Ready Outcomes
Prioritized recommendations that drive measurable business results.

WHY PRISM IS A GAME-CHANGER



Proprietary & Advanced
Purpose-built diagnostic engine designed by L&D and analytics experts.



AI-Powered Intelligence
Advanced analytics and behavioral science uncover patterns humans miss.



End-to-End Capability View
Connects data to business impact, capability gaps and learning priorities.



Secure & Scalable
Enterprise-grade platform ensures data safety, privacy and scalability.



Built for Impact
Not just insights – delivers prioritized actions for real, measurable outcomes.



PRISM is the missing link between data and capability transformation. | Diagnose better. Decide smarter. Deliver greater impact.

Business Impact Areas We Solve



We go beyond training. We solve your most critical business challenges to drive **measurable outcomes** that matter.



Sales Growth

Win more, grow pipeline and convert faster.

Business Outcome

Revenue growth, higher win rates



Customer Experience

Delight customers and build lasting loyalty.

Business Outcome

Higher CSAT, retention and repeat business



Leadership Excellence

Build leaders who inspire, align and drive results.

Business Outcome

Stronger leadership pipeline, better team performance



Productivity & Efficiency

Optimize workflows and achieve more with less.

Business Outcome

Higher productivity, lower operational cost



Employee Engagement

Create a culture of purpose, ownership and trust.

Business Outcome

Higher engagement, lower attrition



Operations Excellence

Streamline processes and improve operational agility.

Business Outcome

Better SLA attainment, improved efficiency



Talent & Capability

Build future-ready skills and career readiness.

Business Outcome

Stronger bench strength, internal mobility



Compliance & Risk

Strengthen compliance and reduce business risk.

Business Outcome

Reduced compliance risk, audit readiness



Data & AI Enablement

Turn data into insights and drive intelligent decisions.

Business Outcome

Better decision-making, data-driven growth



Change & Transformation

Drive change adoption and sustainable transformation.

Business Outcome

Faster adoption, sustained change



From strategy to impact—our diagnostic-led approach ensures we solve the **right business problems**, with the **right capabilities**, in the **right way**.



Outcome Focused.
Impact Driven.
Built for Your Business.



We focus on business impact areas that matter—so every solution we deliver creates measurable and lasting value.

OUR CAPABILITY PORTFOLIO

A clearer structure for HR, L&D and business leaders to identify **the right intervention** quickly.



TRAINING FAMILY		PROGRAMS / MODULES				
 BEHAVIOURAL CAPABILITIES	 First-Time Manager Foundation	 Second-in-Line Leadership Acceleration	 Effective Leadership	 Change Leadership	 Workforce Engagement & Ownership Mindset	
	 Coaching Skills for Managers	 Delegation & Empowerment	 Decision Making for Managers	 Personal Accountability & Ownership		
	 BEST-FIT AUDIENCE: Managers, emerging leaders and senior managers.		 BUSINESS OUTCOME: Stronger ownership, manager effectiveness, people alignment and change readiness.			
 FUNCTIONAL CAPABILITIES	 Strategic Revenue Accelerator	 Sales Excellence	 Agile Project Mastery	 Process Excellence Fundamentals	 Data-Driven Decision Making	
	 Client Engagement Excellence	 Customer Centricity	 Precision Productivity Mastery	 Systems Thinking	 POSH, DEI & Compliance Awareness	
	 BEST-FIT AUDIENCE: Sales, operations, delivery, customer-facing teams, HR/OD and business.		 BUSINESS OUTCOME: Improved revenue conversations, productivity, customer centricity, process discipline and execution.			
 SOFT SKILLS & WORKPLACE EFFECTIVENESS	 Communication Skills	 Presentation Skills & Storytelling	 Collaboration & Team Management	 Negotiation Skills	 Workplace Etiquette & Professionalism	
	 Active Listening	 Feedback Skills	 Conflict Management & Difficult Conversations	 Strategic Influence & Stakeholder Management	 Time Management & Personal Effectiveness	
	 BEST-FIT AUDIENCE: All employees, early-career professionals, frontline teams, support staff and project teams.		 BUSINESS OUTCOME: Better communication, collaboration, stakeholder handling, conflict resolution and professionalism.			
 IT & DIGITAL ESSENTIALS	 AI for Everyone – Introduction & Application	 AI for Managers & Teams	 AI for Effective Use at Work	 Microsoft Office Suite Programs (Word, Excel, PowerPoint, Outlook & More)	 Basic Data Literacy for Non-Technical Users	
	 BEST-FIT AUDIENCE: All employees, managers, support teams, HR, sales, operations and business users.		 BUSINESS OUTCOME: Faster documentation, smarter AI use, better presentations, improved productivity and data awareness.			
 CUSTOMIZED to your context and goals	 EXPERIENTIAL learning with real-world application	 MEASURABLE impact with clear outcomes	 FUTURE-READY skills for today and tomorrow	 OUTCOME-FOCUSED built for business impact		

The SkillSpring Transformation Journey



A proven, end-to-end approach that turns insights into measurable business impact.

From Insight to Impact. Every Step Matters.



Powered by PRISM.
Delivered by Experts.

One integrated journey to build capabilities that drive performance and business impact.



We don't just deliver learning.
We drive capability transformation that creates measurable business impact.



Right Insights



Right Capabilities



Right Outcomes



Real Impact

Let's Build Measurable Capability Together

Thank you for your time and consideration.
We look forward to partnering with you to
drive capability, growth and impact.

CONTACT US



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Regional Office – Pune



Ready to get started?

Let's discuss how we can help
you achieve **measurable outcomes.**



BOOK A CALL

Schedule a discovery call with
our experts today.



NEXT STEPS

- Understand your goals
- Explore the right solutions
- Build a roadmap for impact



Empowering people. Accelerating growth. Creating **measurable impact.**